

# Lin Tian

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## Academic Employment

INSEAD

Assistant Professor of Economics  
(maternity leave 2019 to 2020)

2018 – Present

Wharton School of the University of Pennsylvania  
Visiting Scholar

Spring 2024

## Other Affiliations

CEPR International Trade and Regional Economics Program

Fellow

2024 – Present

Research Affiliate

2019 – 2023

Associate Editor, Journal of International Economics

2024 – Present

Associate Editor, Regional Science and Urban Economics

2023 – Present

Associate Editor, Economics of Transition and Institutional Change

2021 – 2022

## Education

Columbia University, New York, NY

Ph.D. in Economics

2018

M.Phil. in Economics

2015

M.A. in Economics

2014

Carnegie Mellon University, Pittsburgh, PA

M.Sc. in Statistics

2006

B.Sc. in Economics, *summa cum laude* equivalent

2006

(Additional major in Statistics)

## Published and Forthcoming Papers

“Strategic or Confused Firms? Evidence from “Missing” Transactions in Uganda,” with Miguel Almunia, Jonas Hjort, and Justine Knebelmann, *Review of Economics and Statistics*, January 2024

“Hits from the Bong: The Impact of Recreational Marijuana Dispensaries on Property Values,” with Danna Thomas, *Regional Science and Urban Economics*, February 2021

“Tradability and the Labor-Market Impact of Immigration: Theory and Evidence from the U.S.,” with Ariel Burstein, Gordon Hanson, and Jonathan Vogel, *Econometrica*, May 2020

## Working Papers

“Division of Labor and Productivity Advantage of Cities: Theory and Evidence from Brazil”  
*Best Paper (second place) at Urban Economics Association Annual Conference 2018 (for recent graduates and current students)*

“The Economic Impact of Internet Connectivity in Developing Countries (an overview of evidence),”  
with Jonas Hjort  
*In preparation for Annual Review of Economics*

“Geographic Fragmentation in a Knowledge Economy,” with Yang Jiao

“Geographic Spillovers and Firm Exports: Evidence from China,” with Yue Yu

“Information, Fiscal Capacity, and Tax Compliance: An Experimental Evaluation,” with Miguel Almunia, David Henning, and Justine Knebelmann

## Selected Work-In-Progress

“Field of Study, Career Choice, and Globalization,” with Valerie Smeets and Sharon Traiberman

“The Rise of Chinese Exports: Knowledge Spillovers Within and Across Industry Boundaries,” with Pushan Dutt and Xuan Luo

## Teaching

Econometrics A (PhD, *INSEAD*), Prices and Markets (EMBA, MBA, *INSEAD*), International Trade (Undergraduate, *Columbia University*)

## Invited Seminars and Conferences *(including scheduled)*

Penn State University, Georgetown University McDonough Business School, Johns Hopkins SAIS, FGV-Sao Paulo, Insper, Boston University, University of Southern California, Federal Reserve Bank – Philadelphia, University of Chicago, Columbia University, University of Pennsylvania Wharton School of Business, University of Toronto, Ivey School of Business, University of California – San Diego, University of California – Los Angeles, Paris School of Economics, University of Bologna, University of Oslo 2024

NUS Real Estate, Penn State<sup>+</sup>, Ludwig Maximilians University Munich, CREI-Pompeu Fabra University, Erasmus University Rotterdam School of Management, Aalto University, Joint INSEAD-SMU International Economics Workshop, UEA European Conference, ABFER Annual Conference<sup>+</sup>, XVIIth Danish International Economics Workshop<sup>+</sup>, ERWIT-CURE 2023 Conference (discussant), Barcelona Summer Forum, Society for Economic Dynamics<sup>+</sup>, NBER Japan Project Meeting (discussant), Paris Trade Seminar, EUI-IHEID Winter Workshop on Trade and Development 2023

<sup>+</sup>: presented by co-author

Virtual International Trade and Macro Workshop, Indian School of Business, NUS Business School, London School of Economics, Harvard University Growth Lab, Barcelona Institute of Economics Workshop on Urban Economics<sup>+</sup>, Women in International Economics Annual Conference<sup>+</sup>, University of Western Australia, Georgetown University McDonough 2022

Business School, Hong Kong Online Trade Seminar<sup>+</sup>, Jinan-SMU-ABFER Conference on Urban and Regional Economics

<sup>+</sup>: presented by co-author

Online Spatial and Urban Seminar, ABFER Annual Conference, Society for the Advancement of Economic Theory Conference, UEA 10<sup>th</sup> European Conference, Women in International Economics Annual Conference, Empirical Investigations in International Trade Conference<sup>+</sup>, Comparative Analysis of Enterprise Data Conference, Conference of Urban and Region Economics (discussant), Jinan-SMU-ABFER Conference on Urban and Regional Economics

<sup>+</sup>: presented by co-author

Productivity Research Network Conference (discussant), UEA Annual Conference, Singapore Management University Conference on Urban and Regional Economics, UEA 9<sup>th</sup> European Conference\*, ABFER Annual Conference\*, IESR Workshop on Firms in Emerging Economies\*, IEA World Congress\*

\*Cancelled due to Covid-19

Hong Kong University, Hong Kong University of Science and Technology, Jinan University, University of South Carolina, National University of Singapore, New Faces of International Trade Conference (discussant), Peking University, Tsinghua University, CEPR-IGC-ILO-UNIGE Conference on Labor Markets in Developing Countries, CESifo Area Conference on Global Economy, ABFER Annual Conference, Barcelona GSE Summer Forum, Joint INSEAD-SMU International Economics Workshop, Hitotsubashi University Summer Institute, RIETI International Economics Workshop (discussant), European Economic Association Conference (invited session), NUS Business School, Aarhus University, Geneva School of Economics and Management, Nanyang Technological University, Singapore Management University Conference on Urban and Regional Economics

National University of Singapore, Singapore Management University, Lee Kuan Yew School of Public Policy, INSEAD, University of Toronto (Rotman School of Management), London School of Economics, New York University, Pennsylvania State University, Federal Reserve Bank – Philadelphia, University of California – Irvine, University of California – Santa Cruz, University of California – San Diego, Wharton School of Business, New Faces of International Trade Conference, Society for the Advancement of Economic Theory Conference, National Cheng Chi University, National Taiwan University, NBER Summer Institute ITI workshop, Syracuse University, Urban Economics Association Annual Conference, Carnegie Mellon University, Johns Hopkins SAIS, Harvard Cities and Development Conference, Singapore Management University Conference on Urban and Regional Economics

### **Grants, Honors, and Awards**

Dean's list for excellence in MBA teaching, *INSEAD* 2021/2022  
Best Teacher Award (Nominated, MBA core), *INSEAD* 2021/2022  
"Trade Shocks and Production Networks in Uganda", *IGC Research Award* (with Miguel Almunia and Jonas Hjort) 2018  
Dissertation Fellowship, *Columbia University* 2017–2018  
Research Grant, *International Growth Center – IGC* 2016 & 2017  
International Trade Colloquium Grant, *Columbia University* 2017

Applied Microeconomic Colloquium Grant, <i>Columbia University</i> (with Danna Thomas)	2014
Dean's Fellowship, <i>Columbia University</i>	2012–2016
Phi Beta Kappa	2006
Outstanding Academic Achievement Award, <i>Carnegie Mellon University</i> (Awarded to the top graduating student of the year)	2006

## Professional Services

### Conference Organization

Organizer (Joint INSEAD-SMU International Economics Workshop 2019, 2023); Program Committee (Virtual Meeting of the Urban Economics Association 2020; European Meeting of the Urban Economics Association 2019, 2020, 2021, 2023; Annual Meeting of the Urban Economics Association 2018, 2020, 2022); Scientific Board (The American Real Estate and Urban Economics Association International Conference 2023)

### Referee Services

Quarterly Journal of Economics, Review of Economics and Statistics, Journal of Urban Economics, Journal of Economic Geography, Regional Science and Urban Economics, Journal of Development Economics, National Science Foundation, Review of International Economics, Journal of International Economics, Economic Journal, International Economic Review, Economic Modeling, Journal of the European Economic Association

## Skills

Programming: STATA, R, Python, Matlab, GIS, SAS, Julia, Ztree,  
Languages: English (fluent), Chinese (fluent), Japanese (beginner)

## Other Professional Experience

Urban Redevelopment Authority, Singapore Executive Planner Level II (terminal appointment)	Jul 2006 – Jun 2012
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## Personal

Citizenship: Singaporean  
Marathon runner: New York City Marathon, Chicago Marathon, Philadelphia Marathon, Singapore Sundown Marathon, Singapore Standard Chartered Marathon  
Scuba diver: PADI certified advanced and open water diver, SDI certified nitrox diver