

Lin Tian

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Academic Employment

INSEAD

Assistant Professor of Economics
(maternity leave 2019 to 2020)

2018 – Present

Other Affiliations

CEPR International Trade and Regional Economics Program
Research Affiliate

2019 – Present

Education

Columbia University, New York, NY

Ph.D. in Economics

2018

M.Phil. in Economics

2015

M.A. in Economics

2014

Carnegie Mellon University, Pittsburgh, PA

M.Sc. in Statistics

2006

B.Sc. in Economics, *summa cum laude* equivalent

2006

(Additional major in Statistics)

Published and Forthcoming Papers

“Tradability and the Labor-Market Impact of Immigration: Theory and Evidence from the U.S.,” with Ariel Burstein, Gordon Hanson, and Jonathan Vogel, *Econometrica*, May 2020

“Hits from the Bong: The Impact of Recreational Marijuana Dispensaries on Property Values,” with Danna Thomas, *accepted at Regional Science and Urban Economics*

Working Papers

“Division of Labor and Productivity Advantage of Cities: Theory and Evidence from Brazil”

Best Paper (second place) at Urban Economics Association Annual Conference 2018 (for recent graduates and current students)

“Strategic or Confused Firms? Evidence from “Missing” Transactions in Uganda,” with Miguel Almunia, Jonas Hjort and Justine Knebelmann

Revise and Resubmit at Review of Economics and Statistics

“Geographic Fragmentation in a Knowledge Economy,” with Yang Jiao

Selected Work-In-Progress

“Information, Fiscal Capacity and Tax Compliance: An Experimental Evaluation,” with Miguel Almunia, and Justine Knebelmann

“Geographic Spillovers and Firm Exports: Evidence from China,” with Yue Yu

“The Rise of Chinese Exports: Knowledge Spillovers Within and Across Industry Boundaries,” with Pushan Dutt and Xuan Luo

“Weeding Out the Competition: Spatial Competition and Firm Decision,” with Danna Thomas

Report

“An Analysis of Discrepancies in Tax Declarations Submitted Under Value-Added Tax in Uganda,” with Miguel Almunia, Francois Gerard, Jonas Hjort, Justine Knebelmann, Dorothy Nakyambadde, and Claude Raisaro. *International Growth Centre, Final Report S-43312-UGA-1, January 2017.*

Teaching

Prices and Markets (MBA, *INSEAD*), International Trade (Undergraduate, *Columbia University*)

Invited Seminars and Conferences (including scheduled)

Productivity Research Network Conference (discussant), Urban Economics Association 2020 Annual Conference, Singapore Management University Conference on Urban and Regional Economics

Hong Kong University, Hong Kong University of Science and Technology, Jinan University, University of South Carolina, National University of Singapore, New Faces of International Trade Conference (discussant), Peking University, Tsinghua University, CEPR-IGC-ILO-UNIGE Conference on Labor Markets in Developing Countries, CESifo Area Conference on Global Economy, ABFER Annual Conference, Barcelona GSE Summer Forum, Joint INSEAD-SMU International Economics Workshop, Hitotsubashi University Summer Institute, RIETI International Economics Workshop (discussant), European Economic Association Conference (invited session), NUS Business School, Aarhus University, Geneva School of Economics and Management, Nanyang Technological University, Singapore Management University Conference on Urban and Regional Economics

National University of Singapore, Singapore Management University, Lee Kuan Yew School of Public Policy, INSEAD, University of Toronto (Rotman School of Management), London School of Economics, New York University, Pennsylvania State University, Federal Reserve Bank – Philadelphia, University of California – Irvine, University of California – Santa Cruz, University of California – San Diego, Wharton School of Business, New Faces of International Trade Conference, Society for the Advancement of Economic Theory Conference, National Cheng Chi University, National Taiwan University, NBER Summer Institute ITI workshop, Syracuse University, Urban Economics Association Annual Conference, Carnegie Mellon University, Johns Hopkins SAIS, Harvard Cities and Development Conference, Singapore Management University Conference on Urban and Regional Economics

Grants, Honors, and Awards

“Trade Shocks and Production Networks in Uganda”, *IGC Research Award* (with Miguel Almunia and Jonas Hjort) 2018

Dissertation Fellowship, <i>Columbia University</i>	2017–2018
Research Grant, <i>International Growth Center – IGC</i>	2016 & 2017
International Trade Colloquium Grant, <i>Columbia University</i>	2017
Applied Microeconomic Colloquium Grant, <i>Columbia University</i> (with Danna Thomas)	2014
Dean's Fellowship, <i>Columbia University</i>	2012–2016
Phi Beta Kappa	2006
Outstanding Academic Achievement Award, <i>Carnegie Mellon University</i> (Awarded to the top graduating student of the year)	2006

Professional Services

Conference Organization

Organizer (Joint INSEAD-SMU International Economics Workshop 2019); Program Committee (Virtual Meeting of the Urban Economics Association 2020; European Meeting of the Urban Economics Association 2019; Annual Meeting of the Urban Economics Association 2018)

Referee Services

Quarterly Journal of Economics, Review of Economics and Statistics, Journal of Urban Economics, Journal of Economic Geography, Regional Science and Urban Economics, Journal of Development Economics, National Science Foundation, Review of International Economics, Journal of International Economics

Skills

Programming: STATA, R, Python, Matlab, GIS, Ztree

Languages: English (fluent), Chinese (fluent), Japanese (beginner)

Other Professional Experience

Urban Redevelopment Authority, Singapore
Executive Planner Level II (terminal appointment)

Jul 2006 – Jun 2012

Personal

Citizenship: Singaporean

Marathon runner: New York City Marathon, Chicago Marathon, Philadelphia Marathon, Singapore Sundown Marathon, Singapore Standard Chartered Marathon

Scuba diver: PADI certified advanced and open water diver, SDI certified nitrox diver